

**BUSINESS RESULT**

No.	Items	Quarter 3/2013	Quarter 3/2012	Change	
(1)	(2)	(3)	(4)	(5)=(3)-(4)	(6)=(5)/(4)x100
1	Revenue	805.089.153.349	760.191.320.959	44.897.832.390	5,91
2	Cost of goods sold	583.897.037.970	380.431.966.226	203.465.071.744	53,48
3	Gross profit	221.192.115.379	179.759.354.733	41.432.760.646	23,05
4	Financial incomes	1.547.222.979	1.190.304.473	356.918.506	29,99
5	Financial expenses	18.244.920.346	9.395.264.205	8.849.656.141	94,19
	- Include: Interest expense	9.445.303.090	9.127.624.649	317.678.441	3,48
6	Selling expenses	33.177.849.171	30.788.353.181	2.389.495.990	7,76
7	General and administrative expenses	53.716.443.552	39.287.543.534	14.428.900.018	36,73
8	Total profit before tax	118.141.804.694	102.413.161.370	15.728.643.324	15,36
9	Current corporate income tax	28.989.669.774	25.603.290.343	3.386.379.431	13,23
10	Profit after tax	89.152.134.920	76.809.871.027	12.342.263.893	16,07

**Explanation:**

- Revenue increased VND44.8billion dongs because sales volume increased
- Cost of goods sold increased VND3.4 billion dongs.
- Financial income increased VND0.3 billion
- Interest expense increased VND2.4 billion
- Selling expenses decreased VND2.4 billion because sales volume increased
- General and administrative expenses increased VND14.4 billion dongs